

SEASON Members

Name	Job title	Organisation	Email
Kathy Baker	Quality Development Manager	Social Firms UK	kbaker@socialfirms.co.uk
	I work with enterprises that are, or would like to become, Social Firms (market-led businesses created to employ people who are severely disadvantaged in gaining work) Essentially I act as a critical friend supporting them to see for themselves what it is that is needed to grow and sustain a viable quality enterprise. I have been carrying out this work for five years and was awarded Certificate in Social Enterprise (Level 5) in December 2007.		
Karen Barford	Business Development Manager	Care Co-ops	karen.barford@careco-ops.org.uk
	I work for Care Co-ops as the Business Development Manager. It is a social enterprise itself and part of my role is to develop entrepreneurial activity within the organisation to create unrestricted revenue that can enhance in-house provision for the benefit of disadvantaged local groups, reducing reliance on public sector contracting. Care Co-ops is in the process of establishing a social enterprise centre in Brighton and Hove, with a focus on maximising impact to marginalised local people. I am leading on the strategy for this venture. I also support local individuals and groups to assess the potential to develop their ideas and aspirations into viable and sustainable social enterprises in the field of mental health. I previously worked as the Social Enterprise Manager at Brighton and Hove Business Community Partnership.		
David Bates	Development Worker	OCVA	david.bates@ocva.org.uk
	As one of 3 members of the development team at OCVA I provide advice and information on a range of issues to Voluntary and Community groups in West and South Oxfordshire. As part of this advice and information I do get involved from time to time in giving people an overview of Social Enterprise structures. For specialist advice we would refer people to a relevant legal practitioner or Social enterprise specialist		
Barbara Beaton	Social enterprise and project development support officer [Action in rural Sussex] and Independent consultant	Chrisbarbs@aol.com; Barbara.beaton@ruralsussex.org.uk	
	I support development of social enterprises in the south east through a number of activities. I am a qualified adviser [ILM Certificate in Social Enterprise advice] and for the past 3 years have been involved at Action in rural Sussex in advising potential and existing social enterprises in East and West Sussex. I also undertake consultancy work. For example I am a consultant adviser with the Local Food grants programme, which role involves advising funding applicants pre and post funding about development of their project including social enterprise. I take a lead within Action in rural Sussex for social enterprise development in East Sussex, and am the main contact for ESSEN. I am involved with regional activity as a member of the management group for the Better project, which is working with 6 social enterprises in Sussex to embed social impact measurement and linking with procurers and commissioners. I am also a member of the SEASON steering group. Prior to becoming a social enterprise adviser I worked for many years in different roles within a number of social enterprises delivering advisory and support services.		
Janette Beetham	Business Counsellor	Independent consultant	JanetteBeetham@aol.com
	Experienced and qualified social enterprise adviser. Specialisms include; strategy, service management, service marketing and e-commerce. Also a Specialist Dyslexia Consultant and Coach working with organizations and individuals nationwide. Qualified Workplace Needs Assessor for Specific Learning Difficulties.		

SEASON Members

Clive Bonny	Strategic Management Partners	consult-smp	Clive@consult-smp.com
	<p>I began work as a VSO in Africa and since 1989 I have owner-managed Strategic Management Partners at www.consult-smp.com . I provide grant funded risk assessments, advice on Business Continuity, corporate governance, CSR, organisation development and supply chain partnering. The latter develops public sector projects for non-profits. I am an active volunteer Graduate of Common Purpose http://www.commonpurpose.org.uk , charter signatory for the national wellness at work standard Mindful Employer, volunteer trainer for members of the Institute of Personnel and Development, Institute of Business Consultancy and British Computer Society. I am an elected Fellow of the international social enterprise Royal Society of Arts, Manufactures and Commerce www.thersa.org . My work on Business Ethics and CSR has been published by The Economist and endorsed by industry leaders as best practice. My projects have spanned the Prison Service, Drink and Drugs agencies, LEGL funded regeneration projects, DTI funded Innovation Start-ups, and renewable energy designs for off grid sustainable housing designed to building code level 6 ref www.infinite-power.com I am a voluntary Assessor for the Business Excellence model and assess business advisors for the international qualification of Certified Management Consultancy on behalf of the professional body.</p>		
James Boyle	Network Adviser	3XE Network	jamesboyle@osw.org.uk
	<p>I have been working in this sector for almost a year. After coming into to it with little knowledge of Social Enterprise, it has been interesting to the envision the growth and potential of it as its popularity grows. Those involved at this stage are in the unique position of being at the forefront as it enters the main stream way of thinking, in my opinion. 3xE network offers small financial support injected into specific areas of any social enterprise working in the homelessness sector. We are also in a position to promote networking and collaboration opportunities with other larger support agencies and other members.</p>		
Nathan Brown	Co-operative and Social Enterprise Consultant and Trainer		nb_pix@yahoo.co.uk
	<p>I have been advising co-operatives and social enterprises since 1998 working for Southampton Area Co-operative Development Agency, Co-operative Assistance Network, RISE Computers and as an occasional freelancer. I came to the adviser role through being an active member of the movement and have been a Director of a worker co-operative Co-operative Development Body, a Credit Union, a Housing Co-operative, served for 10 years on the committee of a national campaigning organisation which functions as a social enterprise, and I am still an active member of a Food Co-op. I am even currently considering setting up a new music-based social enterprise. I have worked across the range of social enterprises and at all stages of development.</p>		
Karen Byrne	Regional Development Manager	Development Trusts Association	k.byrne@dta.org.uk
	<p>Six years experience supporting social enterprise, specifically community and asset based enterprise.</p>		
Pepetua Chisenga	Director		Pepe13@sky.com; pepe@sbsukltd.co.uk
Tony Davis	Executive Director	Social Enterprise Berkshire CIC	tony@seberkshire.org
	<p>I have over 10 years experience as a consultant working with third sector organisations. I lead Social Enterprise Berkshire, a dedicated social enterprise business support and development agency which is an accredited Matrix business support company. Relevant qualifications include FRSA, Professional Diploma in Management and Professional Diploma of Coaching & Mentoring. Experience across the south east, London and the Midlands. Specialisms include creative industries, governance, producing reports and other texts, strategic marketing, change management. Knowledge and experience of charities as well as social enterprises etc. Have worked across public, third, private and corporate sectors as a consultant.</p>		

SEASON Members

<p>Keir Dellar</p>	<p>Business Development Manager</p>	<p>Ten Sixty Six Enterprise</p>	<p>Keir.dellar@1066enterprise.co.uk</p>
<p>Keir has a wealth of experience working with businesses across a variety of sectors having worked in the banking industry for over 30 years, in both operational and executive management, and also run five businesses of his own. Now responsible for business development, mentoring, coaching and business advice with Ten Sixty Six Enterprise he has spent the past 12 years in business consultancy, having particular expertise in providing support to small and start-up businesses including social enterprises. Keir specialises in business planning, marketing and customer service, in addition to having extensive experience of working with business IT applications and in product development roles. His key skills lie in his ability to quickly assess the strengths and weaknesses of businesses and his ability to form good relationships with clients. With his diverse business background and qualifications, Keir works with both commercial and social enterprises. Amongst other qualifications, he has a VRQ level 5 Qualification in Delivering Professional Advice to Social Enterprises, is SFEDI Accredited and a Member of the Institute of Business Consulting.</p>			
<p>Johnny Denis</p>	<p>Consultant</p>		<p>Johnny.denis@btinternet.com</p>
<p>Johnny has over 20 years experience initiating and developing and supporting organisations, projects and programmes in the co-operative, community and public sectors. Director of Common Cause Co-operative Ltd and Lewes Community Land Trust</p>			
<p>Chris Funnell</p>	<p>Co-operative and Social Enterprise Development Worker and Trainer</p>	<p>Co-operative Assistance Network</p>	<p>chris@can.coop</p>
<p>Chris holds post graduate qualifications in Management and Human Resource Development. He was the founder and director of small businesses in construction and transport before becoming the director of a charity that evolved into one of the county's first social enterprises in the 1970s. He also became a member and finance worker in a worker co-operative before becoming a Development Worker in a Co-operative Development Body in the 1980s. In the late eighties he became a founder member of Co-operative Assistance Network Limited. Among his experiences as a CAN worker has been</p> <ul style="list-style-type: none"> UK lead of the pan-European team that created the Social Enterprise Employee Development training programme for key workers in management roles in social enterprises; accredited by the University of Cork - Lead of the team that created the Co-operative and Social Enterprise Development Workers Training Programme, the first skills-based professional training programme for workers in social enterprise development; accredited by the Open College Network - Lead on more than fifty projects providing consultancy support to social enterprises micro, small and medium, new start and mature and across trade sectors from fishery to care, and alternative technology to publishing. - Lead on delivery of more than thirty training programmes and two hundred bespoke individual training workshops and seminars to co-operatives, social enterprises, voluntary sector organisations, local authority staff, business links. 			
<p>Mandy Goodall</p>	<p>Regional Development Officer</p>	<p>DTA South East</p>	<p>m.goodall@dta.org.uk</p>
<p>The DTA provides business support to the voluntary and community sector; runs training workshops, awareness events and networking opportunities; provides information, advice and guidance. We provide support on sustainability and community engagement. We work with start up and established community organisations.</p>			

SEASON Members

Marisa Guthrie	Business consultant	MGG Consultancy	marisa@mggconsultancy.co.uk
	<p>I have been in senior management for over 10 years, firstly in the commercial sector where I was involved in business development and then in the third sector. I set up and developed a social enterprise for Dolphin House, a Brighton-based charity, and went on to be director. Since leaving Dolphin House I have gone on to set up another social enterprise and in addition to this work I am a consultant to small business, third sector and social enterprise. I am particularly interested in social enterprise start up and development (legal structures, funding, investment etc), as well as organisational development for existing enterprises and mentoring for senior staff. I am experienced in writing business plans and funding bids and have undertaken a post graduate diploma from the University of Brighton Business School in Social Enterprise development.</p>		
Mark Habibi	Social Enterprise Advisor	West Sussex VOLG	mark.habibi@volg.org.uk
	<p>Mark has been working with emerging and established social enterprises in West Sussex, commissioned to work by the County Council primarily on a 1-2-1 support basis over the past 2 years. He was accredited with the ILM Certificate in Social Enterprise Support (VRQ Level 5) in 2007. He is enthusiastic about the generation of social value in business and promotion of ethical and moral values in enterprise settings</p>		
Susan Heath	Independent Consultant	Decoda	sue@decoda.org
	<p>I've been a director of a social enterprise since 2003. During that time I've written a beginner's guide (A What Enterprise?), mentored potential social entrepreneurs, delivered workshops on setting up a social enterprise, facilitated a peer to peer network for social enterprises, and run surgeries for small charities to develop a more enterprising attitude.</p>		
Alastair Irvine	Director	inspirate	alastairirvine@inspirate.org
	<p>I am a Chartered Tax Advisor and experienced social enterprise practitioner. I spent 3 years working for Action for Blind People helping visually impaired entrepreneurs plan, start and run new social firms. I now work at Baker Tilly as a Corporate Tax Associate and Charities Tax Specialist in the Guildford office. In addition to which I am starting my own social enterprise Inspirate CIC which will be an accounting social firm and social enterprise support agency. Tax consultancy feeds my family, advising social enterprise feeds my soul.</p>		
Nigel Jeffrey	Business Adviser	Business Link	Nigel.jeffrey@businesslinksussex.co.uk
	<p>Having worked for many years within the corporate banking I have developed a broad range of knowledge and skills relating to customer service, client management, marketing, sales, team leadership and people management. I help clients to take an objective look at their themselves and their business and offer ideas on how to manage their business more effectively. In addition I have worked for organisations that are dependent upon public sector funding and I have held directorships in two social enterprises.</p>		

SEASON Members

Cris Jezard	Social Enterprise Development Manager	Community Action Hampshire	cris.jezard@action.hants.org.uk
<p>A tireless campaigner for social justice, Cris believes that a strong third sector lies at the heart of working towards true equality. He believes that a lack of social conscience within the public sector disenfranchises significant sections of our wonderfully diverse society and the third sector is well placed to drive positive change both from within communities and through partnership with the private and public sectors. With uncertainty around future funding a reality for many third sector organisations, the ability to generate new ways to raise money and/or deliver services is core to the future success and independence of the third sector. Cris suggests that trading, whether it is to generate cash, provide needed services and/or provide needed work or learning opportunities, is fundamental to the creation of a strong, vibrant and independent third sector.</p> <p>Cris has supported the development of social enterprise for many years working with communities and on national strategy and standards development. Working both for Community Action Hampshire, a voluntary and community sector support organisation and for Natty Platy, a cooperative development body, Cris is uniquely placed to support social enterprise development across the whole range of third sector organisations.</p>			
Alex Johns	Chief Executive	GoJaspa	Alex.johns@gojaspa.com
<p>Alex provides a wide range of research, strategy and planning services to Social Enterprises, infrastructure bodies and other Third Sector organizations. Alex is particularly interested in addressing financial sustainability issues with entrepreneurial Boards.</p>			
Tara Lovejoy	Director	Skyroots Limited	taralovejoy@skyroots.co.uk
<p>Skyroots provided business and entrepreneurs with practical business support to help turn your ideas into reality. This could include support in developing your project ideas to be more successful, helping you write a business plan or grant application (or writing them for you). Skyroots also provides coaching to help you move your project forward whether it be in getting a project up and running, developing your leadership skills or help you overcome specific obstacles or barriers you are facing. Skyroots has helped a number of social enterprise start ups and existing organizations over the last 2-3 years and is very keen to support more social enterprises succeed.</p>			
Rebecca Luff	Freelance consultant		info@rebeccaluff.com
<p>Based in Brighton, Rebecca provides consultancy, coaching and mentoring. The last 20 years have seen her working with the urban farming, local food and environmental sectors, in third sector management and strategy, sourcing finance and funding, coaching and facilitation. She currently supports a variety of social enterprises and other third sector organisations in all stages of development with enterprise & project development, feasibility and business planning, and access to finance. Rebecca holds an ILM certificate in Social Enterprise Support and is currently working towards a diploma. She is a qualified fundraising manager - MinstF (Cert), Results Coaching Systems trained coach, ICA:UK trained facilitator and RSA Fellow.</p>			
Brian Mansfield	Director	Social Enterprise Berkshire CIC	brian11038@btinternet.com
<p>30 years commercial experience of starting and growing small businesses. Director of Social Enterprise Berkshire</p>			

SEASON Members

Jason Martin	Director	CAP Enterprise Consulting	jason@capenterprise.co.uk
	As a SFEDI-accredited advisor and trained business coach, Jason Martin has over six years of supporting and setting up a range of social enterprises: from community radio stations to self-help groups to farmers' markets. His no-nonsense, practical advice and strategic guidance helps the client develop the tools to make their organization truly self-sustaining. By combining his 12 years of marketing, business development and project management with his very strong commitment to building empowered, enterprising communities Jason has developed a range of services designed to empower his clients and their communities. Jason offers help with tendering, sustainability planning, business development planning and fundraising, as well as coaching/mentoring support to the heads of new and established social enterprises.		
Clive Mills		Clive Mills Associates	mllsclv@yahoo.co.uk
	have seven years experience as social enterprise advisor in east Sussex. have worked on a legi project in Hastings and Bexhill between 2006 and 2009. currently an working in Bexhill and rural other as advisor. have run workshops and seminars and given one to one business advice, business surgeries and funding advice. very experienced in pre start up advice and governance modelling. recently have worked with VCS and other organisations on issues concerning public service commissioning and setting up organisations who service health and social care clients. work in partnership with 1066 enterprise and business link Sussex and have enabled clients to access consultancy funding.		
John Mitchell	Managing Director	Inclusive Business Solutions	john@ibsconsulting.co.uk
	Advice to clients starting a business who consider social enterprise as a route way, Present Business Link introductory workshops on Social Enterprise		
Chris Morgan	Business and Social Enterprise Adviser	CB Morgan Ltd	chris.morgan@xpertemail.co.uk
	I have a background in private sector management, up to managing director level. For the last eight years I have worked in the voluntary and statutory sectors, predominantly in mental health promotion, as well as doing part time business and social enterprise advice and training. I qualified as a specialist social enterprise adviser in 2007, on the South East pilot PD4SEA course led by Jim Brown of Baker Brown Associates.		
Deborah O'Brien	Managing Director	2020 Ltd	Deborah@2020ltd.com
	Have written training materials enabling social enterprise advisors to become accredited and build capacity within the sector. Have been involved with social enterprises for over 20 years both advising and taking the lead as Chair of a national charity.		

SEASON Members

Manpreet Pattar	Consultant	CLR Management & Training Consultancy Ltd	manpreet@clrconsultancy.com
	<p>Over the last 10 years and increasingly more so, CLR Management & Training Consultancy have become recognised as one of the leading Social Enterprise Support agencies in London. Our consultants have worked directly and through intermediaries with well over 1500 Private, VCOs and Social Enterprises on all aspects of getting started and sustaining a viable organisation. We understand that Social Enterprises carry different legal, financial and social responsibilities as well as straddling the Voluntary and the Private Sectors. And because of our wide and varied projects we are suitably equipped to advise our clients in developing, promoting and sustaining Social Enterprises. Such is our expertise in this subject that we also provide Social Enterprise Training directed at Business Advisors and Consultants themselves. We work with our clients to help them realise their business, professional and personal goals. Through relevant and focused business consultancy, training and support services we help our clients take that next step. We will achieve this by assisting you to quantify what success means - in your words and then develop strategies for attaining success - on your terms.</p>		
Sue Quinn	Director	Milton Keynes Community Enterprise	sue@mkce.co.uk
	<p>I hold the ILM level 5 Certificate in Social Enterprise comprising of: personal development; understanding social enterprise and developing social enterprise. I also hold the ILM level 5 in social impact measurement (SIMPLE). I set up MKCE to support the development of social enterprise in MK in 2008. Since then MKCE has delivered training supporting individuals and third sector organizations who want to develop their own social enterprises. We give support in all aspects of social enterprise from defining your mission and objectives; legal structures and registration; business planning and marketing strategies. MKCE supports the social enterprise network in MK and has worked with partners - Business Link; MK Council for Voluntary Organisations and MK Council on the delivery of public procurement workshops and social impact measurement. Recently we have been commissioned to work with organizations through the Modernisation funding in Milton Keynes and Buckinghamshire. We have supported the setting up of 3 new CICs, a charity and limited company in the past 6 months. I am a Director of se² and working on the delivery of the Peer 2 Peer project in Milton Keynes; Berkshire; Kent and Surrey.</p>		
Ian Rothwell	Development Manager	Co-operative and Community Finance	ian.rothwell@co-opandcommunityfinance.coop
	<p>Co-operative & Community Finance provides sympathetic loan finance to help people take control of their economic lives and create social benefit. We exclusively serve the co-operative and social enterprise sector, and for nearly 40 years we have supported hundreds of businesses ranging from small community-run enterprises to large award-winning organisations. We offer free business support to our borrowers throughout the term of their loan.</p>		
Rees Ruchat	Business Development Adviser		rruchat@live.co.uk
	<p>An adviser, trainer, coach, mentor and facilitator who has worked for Private, Public and Third Sector organisations, with clients that include Hampshire County Council, Citizens Advice Bureau, SEEDA and SE2. Rees is a business generalist and learning and development specialist, who has worked as an adviser for SEEDA and Business Link and provides business development advice and support to social enterprise at all stages from pre-start and in all aspects of business development, including: Strategy and visioning, Business planning, Marketing and brand development, Workforce Development and learning and development, Organisational change.</p>		

SEASON Members

Peter Smith	Consultant	Enterprising Consultancy	villagestore@btinternet.com
<p>The Enterprising Consultancy helps social enterprises, other third sector organisations and small businesses with both start-up and business improvement advice and services. We can help with a wide range of issues including governance, in-depth business planning, service/product development, finance and tax, fundraising and organisational development. Peter specialises in business planning and strategic development, service development, bids/tenders and fundraising, leading team building and focus groups. Before setting up the Enterprising Consultancy he worked for third sector organizations including social enterprises and charities, and in the corporate sector.</p>			
Frances Smith	Consultant	Enterprising Consultancy	villagestore@btinternet.com
<p>The Enterprising Consultancy helps social enterprises, other third sector organisations and small businesses with both start-up and business improvement advice and services. We can help with a wide range of issues including governance, in-depth business planning, service/product development, finance and tax, fundraising and organisational development. Frances has had 10 years experience in university subsidiary and spinout companies as both company secretary and accountant. She can provide help and advice on company formation, inwards investment, share offers, capital re-organisations, share option schemes, company purchase and company sales, tax issues, governance and the management of professional advisors</p>			
Donna Smith	Project Manager	Plunkett Foundation	Donna.smith@plunkett.co.uk
<p>I am a project manager with Plunkett Foundation, and am responsible for the Village Core Programme which awards grants to communities wishing to set up a community-owned village shop. In addition, I manage the Greener Together project which aims to change the habits of individuals in the areas of energy, personal transport and waste.</p>			
Nick Snelgar	Social Enterprise Consultant	Independent consultant	Nicksnelgar345@btinternet.com
<p>I founded Futurefarms-Martin Ltd in 2004 .Since then I have been writing and giving talks on the subject and developing the food business whilst helping other groups to start out. I was elected as a Fellow of the RSA. In 2005 . I wish to share my experiences in small scale co-op business . I have a great deal to offer.</p>			
Emma Turner	Social Enterprise and Third Sector Service Manager	The Business Community Partnership	Emma.turner@bhbc.org.uk
<p>My position of Social Enterprise Development Manager at The Business Community Partnership requires me to be up-to-date with all developments in the social enterprise field. I manage the More Than Profit Network for social enterprise in Brighton & Hove, which aims to develop a thriving and robust culture of social enterprise in the city. I am currently on the ILM5 Social Enterprise Support training course (PD4SEA) offered by Baker Brown Associates which will enable me to be the in-house adviser at BCP, as well as deepen my understanding of social enterprise even further which will enhance all areas of my work. I strive for continuing professional development. BCP currently works with a number of qualified freelance advisers to support its current clients.</p>			
Jenny Turner		3xE Network	jenny.turner@crisis.org.uk
<p>I have created an assessment process for the 3xE Network and carry out diagnostic assessments for 3xE members; 3xE serves homelessness organizations who seek to initiate or develop social enterprises to give work and training to their homeless and vulnerably-housed clients. It is funded by the Lottery and will be active in all 9 English regions. In October 2009, 3xE launched in SE England. I have previous experience of providing mentoring to community enterprises in Wales.</p>			

SEASON Members

Jo White	Executive Director	Co-operative Futures	jo.white@co-operativefutures.coop
<p>I have been an adviser to social enterprises for the last 15 years. My areas of expertise are working with co-operative and community owned enterprises. I have worked with a variety of groups from start up through to existing enterprises who are looking at developing new products or services or need some support in difficult times. I am a member of the Board of Co-operatives UK and Vice Chair of Co-operative and Community Finance - a specialist provider of loan finance.</p>			
Ian Williams	Director	Connectedness Ltd	ian.williams@connectedness.co.uk
<p>An experienced business manager, adviser and entrepreneur. I have worked with charities, voluntary organizations, government agencies and other social enterprises. I support social enterprises with: start-up advice, business planning, business development, marketing, project management, funding applications.</p>			