



# Social Enterprise Events & Visit Programme

## 2009 – 2010



[www.se2partnership.co.uk](http://www.se2partnership.co.uk)

## Social Enterprise Events & Visit Programme 2009 – 2010



Working collaboratively with Business Link and with funding from The Office of the Third Sector (OTS), the se<sup>2</sup> partnership is supporting the region's strategy of enhancing social enterprise business support activity and raising the awareness and profile of the sector in the South East region.

This is being achieved through a programme of awareness raising events and visits together with a series of specifically themed workshops designed to support the development and growth of existing social enterprises. These events are being delivered through the ten local social enterprise support networks operating in the region:



### Social Enterprise Berkshire (SEB)

Tony Davis

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[tony@seberkshire.org](mailto:tony@seberkshire.org)



### Hampshire & Isle of Wight Social Enterprise Network (H&IoWSEN)

Cris Jezard

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### More than Profit (Brighton & Hove)

Emma Mongan

[www.bhbcp.org.uk](http://www.bhbcp.org.uk)

[emma.mongan@bhbcp.org.uk](mailto:emma.mongan@bhbcp.org.uk)



### Milton Keynes Community Enterprise (MKCE)

Sue Quinn

[www.mkce.co.uk](http://www.mkce.co.uk)

[sue@mkce.co.uk](mailto:sue@mkce.co.uk)



### Oxfordshire Social Enterprise Network (OxSEN)

Jo White

[jo.white@co-operativefutures.coop](mailto:jo.white@co-operativefutures.coop)

[www.se2partnership.co.uk/networks.asp?n=9](http://www.se2partnership.co.uk/networks.asp?n=9)



### West Sussex Social Enterprise Network (WSSSEN)

Ana Fajardo

[www.wssen.org.uk](http://www.wssen.org.uk)

[ana.fajardo@westsussex.gov.uk](mailto:ana.fajardo@westsussex.gov.uk)



### Buckinghamshire Social Enterprise Network (BSEN)

Frances Northrop

[www.bsen.org.uk](http://www.bsen.org.uk)

[frances@bucks-comm-action.org.uk](mailto:frances@bucks-comm-action.org.uk)



### Surrey Network for Social Enterprise (SNSE)

Ed Baker

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### East Sussex Social Enterprise Network (ESSEN)

Barbara Beaton

[www.essen.org.uk](http://www.essen.org.uk)

[barbara.beaton@ruralsussex.org.uk](mailto:barbara.beaton@ruralsussex.org.uk)



### Kent & Medway Social Enterprise Network (KMSSEN)

Charles Bicker

[www.kmsen.org.uk](http://www.kmsen.org.uk)

[charles@kmsen.org.uk](mailto:charles@kmsen.org.uk)

The se<sup>2</sup> partnership is the partnership of organisations and networks supporting the development of social enterprise in the South East.

Our mission is to provide a flexible, dynamic and sustainable infrastructure that will most effectively enable the growth of social enterprise impact throughout the region and consequently, we act as a regional 'hub', coordinating and supporting social enterprise development, providing a regional voice for the sector and an essential link for the social enterprise networks in the region.

## Social Enterprise Visit Programme



Our Social Enterprise Visit programme offers a unique opportunity to come and visit social enterprises operating in the South East, to meet the inspiring teams that run them and to find out more about how they work, who they support and how they operate as sustainable businesses driven by the need for social change. The visit programme is open to everyone, but in particular is a perfect opportunity for those key partners and organisations operating in the region that are either already working with social enterprises and want to increase their knowledge and understanding, or are new to the sector and want to see how they operate.

For further information on any of the visits, visit <http://www.se2partnership.co.uk/calendar.asp>  
To book on any of them, please contact the relevant local social enterprise support network, as listed next to the visit:

September 2009		
16 <sup>th</sup>	Kent	<b>Kent &amp; Medway Social Enterprise Network CIC (K&amp;MSEN)</b> Contact: Charles Bicker - <a href="mailto:charles@kmsen.org.uk">charles@kmsen.org.uk</a> / 01227 844499 Network website: <a href="http://www.kmsen.org.uk">www.kmsen.org.uk</a>
November 2009		
19 <sup>th</sup>	Oxfordshire	<b>Oxfordshire Social Enterprise Network (OxSEN)</b> Contact: Jo White - <a href="mailto:jo.white@co-operativefutures.coop">jo.white@co-operativefutures.coop</a> Telephone: 0845 456 2506 Network website: <a href="http://www.se2partnership.co.uk/networks.asp?n=9">www.se2partnership.co.uk/networks.asp?n=9</a>
19 <sup>th</sup>	Surrey	<b>Surrey Network for Social Enterprise (SNSE)</b> Contact: Ed Baker - <a href="mailto:edwardb@surreyca.org.uk">edwardb@surreyca.org.uk</a> / 01483 459292 ex204 Network website: <a href="http://www.snse.co.uk">www.snse.co.uk</a>
December 2009		
4 <sup>th</sup>	Brighton	<b>More than Profit (Brighton &amp; Hove)</b> Contact: Kate McPhee - <a href="mailto:kate@bhbc.org.uk">kate@bhbc.org.uk</a> / 01273 770075 Network website: <a href="http://www.bhbc.org.uk">www.bhbc.org.uk</a>
February 2010		
9 <sup>th</sup>	Hampshire & Isle of Wight	<b>Hampshire &amp; Isle of Wight (H&amp;IoWSEN)</b> Contact: Cris Jezard - <a href="mailto:cris.jezard@action.hants.org.uk">cris.jezard@action.hants.org.uk</a> / 01962 857374 Network website: <a href="http://www.hiowsen.org.uk">www.hiowsen.org.uk</a>
9 <sup>th</sup>	West Sussex	<b>West Sussex Social Enterprise Network (WSSSEN)</b> Contact: Ana Fajardo / <a href="mailto:ana.fajardo@westsussex.gov.uk">ana.fajardo@westsussex.gov.uk</a> / 01243 777 606 Network website: <a href="http://www.wssen.org.uk">www.wssen.org.uk</a>
March 2010		
23 <sup>rd</sup>	Berkshire	<b>Social Enterprise Berkshire (SEB)</b> Contact: Tony Davis - <a href="mailto:tony@seberkshire.org">tony@seberkshire.org</a> / 0118 901 5799 Network website: <a href="http://www.seberkshire.org">www.seberkshire.org</a>
24 <sup>th</sup>	Milton Keynes	<b>Milton Keynes Community Enterprise (MKCE)</b> Contact: Sue Quinn - <a href="mailto:info@mkce.co.uk">info@mkce.co.uk</a> / 01908 847521 Network website: <a href="http://www.mkce.co.uk">www.mkce.co.uk</a>
24 <sup>th</sup>	Buckinghamshire	<b>Buckinghamshire Social Enterprise Network (BSEN)</b> Contact: Frances Northrop - <a href="mailto:frances@bucks-comm-action.org.uk">frances@bucks-comm-action.org.uk</a> / 01296 421036 Network website: <a href="http://www.bsen.org.uk">www.bsen.org.uk</a>
26 <sup>th</sup>	East Sussex	<b>East Sussex Social Enterprise Network (ESSEN)</b> Contact: Barbara Beaton - <a href="mailto:Barbara.beaton@ruralsussex.org.uk">Barbara.beaton@ruralsussex.org.uk</a> / 01424 893698 Network website: <a href="http://www.essen.org.uk">www.essen.org.uk</a>

## Social Enterprise Awareness Raising Events



To support the region's strategy to stimulate and create a thriving social enterprise sector the se<sup>2</sup> partnership has developed a series of awareness raising events across the region aimed at raising the profile of social enterprise. This event is perfect for those wishing to start a social enterprise, voluntary and community organisations seeking to develop alternative revenue streams, social entrepreneurs, board members, early stage social enterprises, support organisations that are looking to develop their skills and expertise in social enterprise, Business Link employees wanting an introduction and any other parties that are considering launching or are new to social enterprise.

For further information on any of the events visit <http://www.se2partnership.co.uk/calendar.asp>.  
To book on any of the events, please contact the relevant local social enterprise support network

### “An Introduction to Social Enterprise” events:



November 2009		
19 <sup>th</sup>	Surrey	<b>Surrey Network for Social Enterprise (SNSE)</b> Contact: Ed Baker - <a href="mailto:edwardb@surreyca.org.uk">edwardb@surreyca.org.uk</a> / 01483 459292 ex204 Network website: <a href="http://www.snse.co.uk">www.snse.co.uk</a>
December 2009		
3 <sup>rd</sup>	Brighton	<b>More than Profit (Brighton &amp; Hove)</b> Contact: Kate McPhee - <a href="mailto:kate@bhbc.org.uk">kate@bhbc.org.uk</a> / 01273 770075 Network website: <a href="http://www.bhbc.org.uk">www.bhbc.org.uk</a>
January 2010		
19 <sup>th</sup>	West Sussex	<b>West Sussex Social Enterprise Network (WSEN)</b> Contact: Ana Fajardo / <a href="mailto:ana.fajardo@westsussex.gov.uk">ana.fajardo@westsussex.gov.uk</a> / 01243 777 606 Network website: <a href="http://www.wssen.org.uk">www.wssen.org.uk</a>
20 <sup>th</sup>	East Sussex	<b>East Sussex Social Enterprise Network (ESSEN)</b> Contact: Barbara Beaton - <a href="mailto:Barbara.beaton@ruralsussex.org.uk">Barbara.beaton@ruralsussex.org.uk</a> / 01424 893698 / Network website: <a href="http://www.essen.org.uk">www.essen.org.uk</a>
21 <sup>st</sup>	West Sussex	<b>West Sussex Social Enterprise Network (WSEN)</b> Contact: Ana Fajardo / <a href="mailto:ana.fajardo@westsussex.gov.uk">ana.fajardo@westsussex.gov.uk</a> / 01243 777 606 Network website: <a href="http://www.wssen.org.uk">www.wssen.org.uk</a>
26 <sup>th</sup>	Milton Keynes	<b>Milton Keynes Community Enterprise (MKCE)</b> Contact: Sue Quinn - <a href="mailto:info@mkce.co.uk">info@mkce.co.uk</a> / 01908 847521 Network website: <a href="http://www.mkce.co.uk">www.mkce.co.uk</a>
February 2010		
9 <sup>th</sup>	Hampshire & Isle of Wight	<b>Hampshire &amp; Isle of Wight (H&amp;IOWSEN)</b> Contact: Cris Jezard - <a href="mailto:cris.jezard@action.hants.org.uk">cris.jezard@action.hants.org.uk</a> / 01962 857374 Network website: <a href="http://www.hiowsen.org.uk">www.hiowsen.org.uk</a>
March 2010		
9 <sup>th</sup>	Buckinghamshire	<b>Buckinghamshire Social Enterprise Network (BSEN)</b> Contact: Frances Northrop - <a href="mailto:frances@bucks-comm-action.org.uk">frances@bucks-comm-action.org.uk</a> Telephone: 01296 421036 / Network website: <a href="http://www.bsen.org.uk">www.bsen.org.uk</a>
10 <sup>th</sup>	Buckinghamshire	<b>Buckinghamshire Social Enterprise Network (BSEN)</b> Contact: Frances Northrop - <a href="mailto:frances@bucks-comm-action.org.uk">frances@bucks-comm-action.org.uk</a> Telephone: 01296 421036 / Network website: <a href="http://www.bsen.org.uk">www.bsen.org.uk</a>
17 <sup>th</sup>	Berkshire	<b>Social Enterprise Berkshire (SEB)</b> Contact: Tony Davis - <a href="mailto:tony@seberkshire.org">tony@seberkshire.org</a> / 0118 901 5799 Network website: <a href="http://www.seberkshire.org">www.seberkshire.org</a>
23 <sup>rd</sup>	Kent	<b>Kent &amp; Medway Social Enterprise Network CIC (K&amp;MSEN)</b> Contact: Charles Bicker / <a href="mailto:charles@kmsen.org.uk">charles@kmsen.org.uk</a> / 01227 844499 Network website: <a href="http://www.kmsen.org.uk">www.kmsen.org.uk</a>
30 <sup>th</sup>	Oxfordshire	<b>Oxfordshire Social Enterprise Network (OxSEN)</b> Contact: Jo White / <a href="mailto:jo.white@co-operativefutures.coop">jo.white@co-operativefutures.coop</a> Telephone: 0845 456 2506 / Network

## Social Enterprise themed events



In response to the needs of the South East's social enterprises, a series of themes events and workshops have been developed and will be delivered via the local networks. These events are aimed at supporting existing social enterprises to develop and grow.



To find out more ,or to book your place on any of the events, contact the relevant host organisation as detailed below:

November 2009	
<p><b>19<sup>th</sup></b></p> 	<p><b>“Women in Social Enterprise”</b>            More than Profit Network - in partnership with the Enterprise Gateway            Brighton; 6pm – 8.30pm</p> <p>If you are a woman running a social enterprise and would enjoy the opportunity to learn from other inspiring social entrepreneurs, be sure to attend a free networking and knowledge exchange event. The event will include a panel of experts; ranging from Business link, an independent Social Enterprise adviser and a representative from BCP's More Than Profit Network for social enterprise in Brighton &amp; Hove.</p> <p>You will find out what local support is on offer and have an opportunity to have your questions answered. There will be a facilitated problem solving peer to peer workgroup session, followed by informal networking.</p> <p>To reserve a place on this free event, please email Nicola Bannell  <a href="mailto:Nicola.bannell@businesslinksussex.co.uk">Nicola.bannell@businesslinksussex.co.uk</a> or call 01444 259225</p>
<p><b>26<sup>th</sup></b></p> 	<p><b>“SHARE to GROW” - Food Sector Event</b>            Surrey Network for Social Enterprise            Loseley Park; Surrey 4pm – 6pm</p> <p>“SHARE to GROW” is Surrey's first all sector food event for local businesses, social enterprises and communities.</p> <p>Come and enjoy an informal opportunity to network with others and find out more about local food initiatives and the supply chain across Surrey. The evening features:</p> <ul style="list-style-type: none"> <li>• How to get publicity – Hot tips from Surrey Advertiser</li> <li>• Alternative ways to market – Demonstrations on Facebook &amp; Twitter from Surrey University</li> <li>• Information and free advice from Surrey local food initiatives</li> <li>• Where to get funding – Surrey Hills LEADER grant</li> <li>• Training – Visit Surrey, Tourism South East</li> </ul> <p>The event is FREE, but you need to book a place as numbers are limited. Contact:  <a href="http://www.surreyca.org.uk/booking">www.surreyca.org.uk/booking</a> email: <a href="mailto:info@surreyca.org.uk">info@surreyca.org.uk</a> or call 01483 459292 ext 238</p>

## Social Enterprise themed events – continued






### January 2010

<p>20<sup>th</sup></p> 	<p><b>“Self Directed Support and Commissioning”</b>                  West Sussex Social Enterprise Network (WSSSEN)                  Lodge Hill, Watersfield, West Sussex; 10am – 3.30pm</p> <p>WSSSEN in partnership with Business Link and the se2 partnership are offering you the opportunity to find out more about Self Directed Support and to discuss how many changes will affect organisations providing social care.</p> <p>Amongst the speakers at this event are Peter Catchpole - Cabinet Member for Adult Services, John Dixon - Executive Director, Adult's and Children, Amanda Rogers - Director of Operations, Adult Services and representatives from the Independent Living Association and Guildcare</p> <p>For further info and to book your place, visit:  <a href="http://www.wssen.org.uk/events.php?news_id=125">http://www.wssen.org.uk/events.php?news_id=125</a></p>
<p>20<sup>th</sup></p> 	<p><b>“BIG EVENT 2010: FACING THE FUTURE”</b>                  East Sussex Social Enterprise Network (ESSEN)                  Eastbourne, East Sussex; 10am – 4pm</p> <p>GET SUPPORT FOR YOUR ORGANISATION OR GROUP.</p> <p>We have been listening to what your organisations need and invited people to support you. Advice Fair will offer lots of countywide and local information to take home, face to face contact with people like funding advisors and a chance to book further one to one sessions, trainings or events.</p> <p>Funding Advice – Training – Access to Information – Group Support – Networking - Social Enterprise Advice – Volunteering Passport Scheme - Collaboration – Green Advice – IT support – Economic Inclusion – Compact – Brighton University (Partnership Programme)</p> <p>There will be chance to network with other groups and public sector partners from across the East Sussex. Free lunch provided for all participants and travel costs reimbursed for volunteers.</p> <p>Book on-line at: <a href="http://www.askcasper.org.uk/bigevent2010">www.askcasper.org.uk/bigevent2010</a> or call 01273 483 832                  e-mail: <a href="mailto:speakup@3va.org.uk">speakup@3va.org.uk</a></p>

## Social Enterprise themed events – continued





### February 2010

<p>9<sup>th</sup></p> 	<p><b>“3MARKET” Event</b>                  Hampshire &amp; Isle of Wight Social Enterprise Network                  Southampton; 9am – 4pm</p> <p>Join hundreds of Hampshire business leaders at this innovative event                  In the first event of its kind, 3market will provide opportunities for businesses to source more ethical products and services from local 'Social Enterprises'.</p> <p>Opportunities: learn and earn</p> <ul style="list-style-type: none"> <li>• Organised and informal networking events for visitors</li> <li>• Exhibitors and visitors encouraged to make that next sale</li> <li>• Key speakers from successful ethical businesses</li> </ul> <p>Book now - To book your FREE place email <a href="mailto:visitors@3market.org">visitors@3market.org</a> or call Community Action Hampshire on 01962 854971.  <a href="http://www.3market.org.uk">www.3market.org.uk</a></p>
<p>11<sup>th</sup></p> 	<p><b>“Making Local Food Work”</b>                  Oxfordshire Social Enterprise Network                  Oxford; 10am -4pm</p> <p>This event is free of charge if you are part of, associated to, or assisting with the development of a community food enterprise.</p> <p>Go to <a href="http://www.mlfw.co.uk/training">www.mlfw.co.uk/training</a> to book your place!                  Or for further information contact Zena King on 0161 246 953</p>
<p>19<sup>th</sup></p> 	<p><b>Arts Sector Event</b>                  Surrey Network for Social Enterprise                  Surrey; 10am – 4pm</p> <p>An event targeted at the Arts sector in Surrey</p> <p>Come and enjoy an informal opportunity to network with others and find out more about local arts initiatives across Surrey.</p> <p>The event is FREE, but you need to book a place as numbers are limited. Contact: <a href="http://www.surreyca.org.uk/booking">www.surreyca.org.uk/booking</a> email: <a href="mailto:info@surreyca.org.uk">info@surreyca.org.uk</a> or call 01483 459292 ext 238</p>

## Social Enterprise themed events – continued






### February 2010

<p><b>23<sup>rd</sup></b></p> 	<p><b>“Management for Growth”</b>                  Kent &amp; Medway Social Enterprise Network                  Herne Bay, Kent; 2pm – 4pm</p> <p>Recent research by the speaker at the University of Cambridge has identified Management and Growth as the number one priority of social enterprises. The session will be facilitated by Charles Bicker and the KMSEN team, with opportunities to meet Business Link Advisers regarding support available.</p> <p>How this event will benefit you:                  Opportunity to meet social enterprise practitioners                  Learn about their work and challenges                  Exchange information and network</p> <p>Reserve your space today by responding to <a href="mailto:H.Deeson@enterprisingops.org.uk">H.Deeson@enterprisingops.org.uk</a></p>
<p><b>25<sup>th</sup></b></p> 	<p><b>“Modernisation of Social Care”</b>                  Milton Keynes Social Enterprise Network                  Milton Keynes; 3pm – 5pm</p> <p>The purpose of this seminar is to examine the potential impact of the ‘Putting People First’ agenda on third sector and social enterprise providers.</p> <p>Described as ‘the biggest change to social care provision since Victorian times’, ‘Putting People First’ states that ‘the shared ambition is to put people first through a radical reform of public services, enabling people to live their own lives as they wish, confident that services are of high quality, are safe and promote their own individual needs for independence, well-being and dignity.’</p> <p>This seminar will look at where Milton Keynes is in implementing this challenging agenda, look at opportunities for collaboration help to build understanding across the third sector and social enterprise groups.                  It is hoped that it will also form the basis of some continuing work, promoting peer support and joint initiatives. Suitable for managers, directors, board members, staff, service users and carers across the sector.</p> <p>To book your place email: <a href="mailto:sue@mkce.co.uk">sue@mkce.co.uk</a></p>

## Social Enterprise themed events – continued



### March 2010

<p>2<sup>nd</sup></p> 	<p><b>“Management for Growth”</b> West Sussex Social Enterprise Network West Sussex; 9am – 5pm</p> <p>The WSSSEN network invite you to attend a social enterprise support event - following on from the successful Self Directed Support event on 20th January 2010.</p> <p>Event will cover: - Self Directed Support and Third Sector Engagement- -Self Directed Support Readiness- Where are you in the journey?-</p> <p>WORKSHOPS</p> <ol style="list-style-type: none"> <li>1.Commissioning and Partnership Working: Making the Most of Collaboration</li> <li>2.Social Impact Measurement and Outcomes Based Commissioning</li> <li>3.Self Directed Support Process –</li> <li>4.Finance Management to include Full Cost Recovery</li> <li>5.Business Planning</li> <li>6.Marketing Your Services</li> </ol> <p>For further details and to book - visit <a href="http://www.wssen.org.uk">www.wssen.org.uk</a></p>
<p>10<sup>th</sup></p> 	<p><b>“Social &amp; Impact Auditing”</b> Kent &amp; Medway Social Enterprise Network Herne Bay, Kent; 2pm – 4pm</p> <p>This key subject area is becoming of prime concern to the Third Sector. Public sector contracts and grant makers rely upon social outcomes more and more. The session will gives some clear insights and looks at actual systems, with opportunities to meet Business Link advisors regarding support available.</p> <p>How these will benefit you: Opportunity to meet social enterprise practitioners Learn about their work and challenges Exchange information and network</p> <p>Reserve your space today by responding to <a href="mailto:H.Deeson@enterprisingopps.org.uk">H.Deeson@enterprisingopps.org.uk</a></p>
<p>16<sup>th</sup></p> 	<p><b>“Sustainability &amp; Commissioning”</b> Buckinghamshire Social Enterprise Network Aylesbury Vale District; 5.30pm – 8pm</p> <p>The Buckinghamshire Social Enterprise Network are planning an event for social enterprises on Sustainability and Commissioning.</p> <p>Save the date - details to follow, watch this space! <a href="http://www.bsen.org.uk/">www.bsen.org.uk/</a></p>

## Social Enterprise themed events – continued



March 2010

26<sup>th</sup>



### **“Show you're worth it!!” – Social Impact & Social Accounting Workshop**

More than Profit (Brighton & Hove)  
East Sussex Social Enterprise Network (ESSEN)  
Brighton; 10am - 1.30pm

Are you or is somebody you know, interested in measuring the social value of what you do?

Have you thought about how you can demonstrate triple bottom lines for your organisation, to procurers, commissioners, stakeholders, funders, clients or supporters?

Don't miss this opportunity to attend this workshop, to hear about ways for social enterprises to measure social impact and about producing social accounts. There will also be a chance to hear from those involved in the Better project, a Sussex wide initiative which has been working with 6 social enterprises to embed social impact measurement in practice.

This workshop is suitable for participants from:

- social enterprises and third sector organisations delivering services
- those involved in supporting the social economy
- those involved in contracting or commissioning services from this sector

Refreshments will be provided and there will be an opportunity to network. Information will also be available about business development support for social enterprise within your area.

The workshop is free of charge if you are part of, associated with, or assisting with the development of a social enterprise. Contact [emma.mongan@bhbc.org.uk](mailto:emma.mongan@bhbc.org.uk) to express interest in attending or call 01273 770075.



**se<sup>2</sup> partnership**  
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**Coniers Way**  
**Guildford**  
**Surrey**  
**GU4 7HL**  
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**E: [info@se2partnership.co.uk](mailto:info@se2partnership.co.uk)**

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